Habit #4
Think Win-Win

Based on the work of Stephen Covey
Is this picture a good one for Think Win-Win? Why or why not? If so, defend your answer. If not, design a better one and explain your thinking.
I want everyone to be a success. I don’t have to put others down to get what I want. It makes me happy to see other people happy. I like to do nice things for others. When a conflict arrives, I help brainstorm a solution. We all can win!
Think Win-Win Road Blocks

• I’ll step on you to get ahead.
• I am a loser. I can’t do anything.
• At least I am better than her/him.
• I’ll let someone else win again.
Have you ever “stepped on” somebody else to win? Have you pushed someone aside so you could get something good? How does this feel? Give an example.
Human Doormat:

Do you always let other people win? Do you not raise your hand to answer a question because you know somebody will answer? Do you let people jump in front of you? Do you let people treat you poorly? (If so, you are not practicing Think Win-Win.)

Describe a time when you let people “step on you” to win.
How To Think Win-Win

In order to Think Win-Win, you need to be confident in you. You must not care what others think of you. You will be happy to see others be successful.

Make a word & picture splash to show what makes you unique.
Where do you fall?

Very Good! I want everyone to do well.

Very Bad! I don’t like to see other people win.

How could you be better at Think Win-Win?
Credits:
This slide show was created by Rebecca Radicchi using the following resources.

1. The Seven Habits for Highly Effective People by Stephen Covey
2. The Seven Habits for Highly Effective Kids by Sean Covey
3. The Seven Habits for Highly Effective Teens by Sean Covey